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RateSetter moves towards profitability

RateSetter, the UK's most popular peer-to-peer lender, has taken a big step towards profitability with a significant reduction in losses. RateSetter's loss fell to £4.2m for the year to March 2019, from £27.5m in the previous financial year.

RateSetter's CEO, Rhydian Lewis OBE, commented:

"It is very encouraging that we are now within touching distance of profitability.

Our model has always been differentiated from other peer-to-peer lenders because we have focussed on a low risk and liquid product for investors.

On the borrower side, we compete in traditional and deep markets where we do not need to take undue risk to build a sizeable business.

We believe this makes RateSetter the sustainable challenger to the banking model of deposit-backed lending.

Some fintechs may have raced off quicker than us, but we think the tortoise will overtake the hare."

RateSetter is leading the way in making peer-to-peer lending a mainstream investment. The number of active investors rose 26%. RateSetter is the leading provider of the Innovative Finance ISA which, three years into life, is attracting strong demand with over £1bn invested.

In April 2019, RateSetter's innovative approach to financial services was recognised with the prestigious *Queen's Award for Enterprise*.

ENDS

Notes to Editors

- The UK's most popular peer-to-peer lender with over 600,000 people having invested or borrowed
- RateSetter pioneered the Provision Fund model in peer-to-peer lending
- No investor on RateSetter has lost a penny, thanks to its Provision Fund
- RateSetter is the most liquid platform in peer-to-peer lending, with the average time to access money 1 day (compared to weeks or months on other major platforms)
- Other figures:
 - Revenue (to March 2019): £33m
 - Loans Under Management: £891m
 - Provision Fund resources: £39m
 - Amount in RateSetter ISA: £270m
- RateSetter is the first peer-to-peer lending business to be awarded the *Queen's Award for Enterprise* in recognition of its innovation in financial services.
- RateSetter is regulated by the Financial Conduct Authority.

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